A3940-1.3C1 2/91

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 1 February 1991

MIDWESTERN REGION (MCPA)

Adrian College
University of Akron
Augustana College
Augustana College-Sioux Falls
Bowling Green University
Bradley University
Buena Vista College
Calvin College
Capital University
Case Western Reserve University
Cedarville College
Central Missouri State University
University of Chicago
University of Chicago-Grad. School of Bus.
University of Cincinnati
Cleveland State University
Coe College
Concordia College
Davenport College-Grand Rapids
University of Dayton
Defiance College
DePaul University
DePauw University
Doane College
Dordt College
Drake University
Eastern Michigan University
Emporia State College
Eureka College
Ferris State University
Grace College
Grand View College
Greenville College
Hanover College
IIT-Illinois Institute of Technology
University of Illinois-Chicago
University of Illinois-Chemistry & Chem. Engrg.
University of Illinois- Commerce & Business
University of Illinois-Engineering
Indiana University
Indiana University-Northwest
Indiana University/Purdue University-Indianapolis
Iowa State University-Agriculture
Iowa State University-Bus., Sci. & Humanities
Iowa State University-Design
Iowa State University-Engineering
Iowa State University-Family & Consumer Science
Iowa State University-Veterinary Medicine
University of Iowa- Bus. / Lib. Arts / Engrg.
John Carroll University
Judson College
Kalamazoo College
University of Kansas-Arts
University of Kansas-Business
University of Kansas-Engineering
Kenyon College
Knox College
Lawrence University
Loras College
Mac Murray College
Manchester College
Marietta College
Marquette University
Mayville State University
Michigan State University
Michigan Tech University
University of Michigan-Ann Arbor-Engineering
University of Michigan-Dearborn
University of Minnesota-Agriculture
University of Minnesota-Carlson School of Management
University of Minnesota-Liberal Arts
Minot State University
University of Missouri-Columbia - Engineering
University of Missouri-Rolla
University of Missouri-St. Louis
Missouri Western State College
College of Mount St. Joseph
Mundelein College
Muskingum College
North Central College
University of North Dakota
Northern Illinois University
Northern Michigan University
Northland College
Northwestern College
Northwestern University
Northwestern University-Kellogg Graduate School of Business
Northwest Missouri State University
University of Notre Dame
Ohio Northern University
Ohio State University-Agriculture
Ohio State University-Arts & Science
Ohio State University-Business
Ohio State University-Engineering
Ohio University
Ohio Wesleyan University
Otterbein College
Pittsburg State U. versity
Purdue University
Rockford College
Saginaw Valley State University
Southern Illinois University- Carbondale
Southern Illinois University- Edwardsville
Southwest Missouri State University
St. Ambrose University
College of St. Thomas
Stephens College
Taylor University
University of Toledo
Tri-State University
Viterbo College
Walsh College of Accounting & Business
Washington University - Business
Washington University - Engineering
Wayne State University
Westmar College
University of Wisconsin-Eau Claire
University of Wisconsin-Green Bay
University of Wisconsin-Madison - Arts
University of Wisconsin-Madison - Business
University of Wisconsin-Madison - Engineering
University of Wisconsin-Platteville
University of Wisconsin-River Falls
University of Wisconsin-Stout
Wichita State University
College of Wooster
Wright State University
Youngstown State University

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Midwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1990, and August 31, 1991. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (January 11, 1991 through February 8, 1991) and cumulatively (September 1, 1990, and February 8, 1991). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/91 THROUGH 2/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	165	341	$27218	$26954	$30000	$27500	$24000	332	895	$26240	$26176	$29500	$27000	$21742
BUSINESS ADMIN (INCL MGMT	53	93	24642	23898	29000	25000	20000	131	291	23108	22972	29000	22500	17680
DISTRIBUTION MANAGEMENT	+	1	+	26700				2	3	25850	26133	*	*	*
ECONOM & FINANCE (BANKING	43	102	24894	25105	29000	26000	20000	82	294	23772	24596	28000	24190	17500
HOTEL/RESTAURANT MGMT.	3	5	21833	21140	*	*	*	4	28	20500	21457	*	*	*
HUMAN RSRCS (incl LABOR R	+	6	+	24000				4	35	24925	23736	*	*	*
MANAGEMENT INFO SYSTEMS	10	18	28195	28719	*	*	*	40	79	28735	27824	32280	28650	26500
MARKETING/MARK MGMT (RESR	67	115	24425	24175	29500	24100	19500	105	300	23635	23429	28200	24000	18000
REAL ESTATE	+	+	+	+				+	4	+	20080			
COMMUNICATIONS														
ADVERTISING	10	12	23500	23105	*	*	*	16	24	21913	21761	*	*	*
COMMUNICATIONS	4	9	22250	22113	*	*	*	27	57	20866	21625	25000	20600	16000
JOURNALISM	+	4	+	19850				21	33	18065	18324	22000	15600	14000
TELECOMMUN/BROADCASTING	1	2	23000	22019	*	*	*	2	6	17480	20866	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	4	36	15830	21366	*	*	*	24	135	19280	20211	23000	20788	14000
PRE-ELEMENTARY EDUCATION	1	7	20000	13868	*	*	*	5	21	20672	17699	*	*	*
PHYSICAL EDUCATION	+	1	+	21340				3	15	14780	18355	*	*	*
SPECIAL EDUCATION	+	11	+	23829				3	29	27094	23539	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	+	+	+				3	7	17933	18171	*	*	*
TEXTILES & CLOTHING	+	5	+	19700				1	9	24000	21700	*	*	*
MERCHANDISING MANAGEMENT	6	6	20583	20583	*	*	*	17	21	22118	21324	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	2	3	18500	20333	*	*	*	5	9	23020	21733	*	*	*
LETTERS (incl English, Li	5	9	17440	20078	*	*	*	11	35	19673	21248	*	*	*
VISUAL & PERFORMING ARTS	3	7	19533	21200	*	*	*	10	25	20343	20267	*	*	*
HUMANITIES - OTHER	1	6	21300	20993	*	*	*	7	22	21051	21224	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	2	5	28666	23466	*	*	*	12	21	21476	21365	*	*	*
HISTORY	1	4	22000	21700	*	*	*	4	14	23750	21536	*	*	*
POLITICAL SCIENCE/GOVT	2	8	21000	23699	*	*	*	20	39	21668	21781	27050	22000	17000
PSYCHOLOGY	8	11	17781	18250	*	*	*	23	42	18422	18586	22750	18000	13000
SOCIOLOGY	2	3	17000	17739	*	*	*	18	26	18534	19043	*	*	*
SOCIAL SCIENCES-OTHER	1	2	21000	21230	*	*	*	17	41	20018	19251	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	17	21	31256	31176	*	*	*	36	57	30562	30445	33674	30160	26252
AGRICULTURAL	3	3	29700	29700	*	*	*	9	13	32056	32154	*	*	*
ARCHITECTURAL	2	12	28250	31217	*	*	*	2	23	28250	31107	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				1	3	32000	25833	*	*	*
CHEMICAL	45	109	37776	37294	39500	38000	36000	135	308	36991	37084	39000	37500	35100
CIVIL	46	90	28385	29217	30000	28000	26000	138	283	28707	29201	33000	28500	24912
COMPUTER	19	29	33569	31790	*	*	*	29	49	33904	31993	38000	34500	28500
ELECTRICAL/ELECTRONIC	101	173	33184	33193	36500	33500	28900	232	455	33185	33036	36500	33500	29000

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 1/11/91 THROUGH 2/8/91

CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	1	2	$33000	$29700	*	*	*	1	2	$33000	$29700	*	*	*
INDUSTRIAL	37	50	32560	32040	$35000	$33000	$30500	83	113	32210	31811	$34800	$33000	$29000
MECHANICAL	112	221	34064	34131	38000	34000	31000	261	538	33970	33979	37700	33996	30400
METALLURGICAL	10	23	33032	33558	*	*	*	20	41	34186	33815	35520	33600	31200
MINING (INCL GEOLOGICAL)	+	4	+	33710				18	32	31153	31018	*	*	*
NUCLEAR	1	1	34000	34000	*	*	*	8	8	32919	32919	*	*	*
PETROLEUM	7	29	40200	38986	*	*	*	9	75	40333	38798	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
ENGINEERING TECHNOLOGY	9	33	31278	28359	*	*	*	19	54	28845	28264	*	*	*
INDUSTRIAL TECHNOLOGY	+	2	+	27000				7	9	23429	24222	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	2	+	25000				5	20	23200	22075	*	*	*
ANIMAL SCIENCES	1	2	18000	22000	*	*	*	8	12	19588	21642	*	*	*
PLANT SCIENCES	2	2	19000	19000	*	*	*	3	4	16827	22120	*	*	*
NATURAL RESOURCES	2	3	18140	18760	*	*	*	3	5	18760	20056	*	*	*
OTHER AGRICULTURAL SCIENC	+	6	+	28523				2	15	19550	26416	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	46	89	29763	30300	34200	29600	26500	127	253	29707	29661	34500	30000	25000
COMPUTER PROGRAMMING	3	3	23746	23746	*	*	*	5	12	25528	28695	*	*	*
INFORMATION SCIENCES & SY	9	36	31424	29804	*	*	*	26	79	29574	28326	33600	30300	26000
SYSTEMS ANALYSIS	+	+	+	+				+	1	+	18600			
HEALTH SCIENCES														
ALLIED HEALTH	1	13	28000	27178	*	*	*	4	45	22470	27835	*	*	*
HEALTH SCIENCES	3	6	24833	21705	*	*	*	6	23	21700	21061	*	*	*
NURSING	6	6	21147	21147	*	*	*	21	34	25021	25366	31109	24000	21000
PHARMACY	+	4	+	37500				+	6	+	38000			
SCIENCES														
ACTUARIAL	1	1	23000	23000	*	*	*	2	2	27700	27700	*	*	*
ARCHITECTURAL & ENVIRONME	1	2	25000	25750	*	*	*	2	10	22250	25910	*	*	*
BIOLOGICAL	2	5	23500	23742	*	*	*	5	18	21200	20895	*	*	*
CHEMISTRY	+	7	+	28394				10	21	25830	26631	*	*	*
GEOLOGY & GEOLOGICAL SCI	1	4	20000	27000	*	*	*	6	11	28250	27832	*	*	*
MATHEMATICS	4	12	30635	28120	*	*	*	11	39	24385	25408	*	*	*
PHYSICS	1	1	33600	33600	*	*	*	3	6	25533	28267	*	*	*
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	1	+	19747			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	+	+	+			
TOTALS	887	1838						2206	5240					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/91 THROUGH 2/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	133	255	$27661	$27534	$31000	$27500	$26000	242	642	$27005	$26744	$30000	$27000	$24000
ACCOUNTING (PRIVATE)	29	93	25557	25336	29000	26000	20000	88	255	23875	24411	28080	25400	17000
COMMERCIAL BANKING (CNSMR	+	5	+	18960				2	19	23000	20884	*	*	*
COMMERCIAL BANKING (LENDG	4	9	24750	25167	*	*	*	9	21	20889	22595	*	*	*
INVESTMT BANKING (CORP FN	1	1	21000	21000	*	*	*	2	10	22000	25780	*	*	*
INVESTMT BANKNG (M & A)	+	+	+	+				+	1	+	24000			
INVESTMT BANKG (REAL EST)	+	+	+	+				+	3	+	18500			
INVESTMT BANKG (SALES & T	+	+	+	+				2	6	24000	22633	*	*	*
FINANCIAL/TREASURY ANALYS	19	40	25895	25771	*	*	*	40	107	25569	25588	31200	27000	18000
PORTFOLIO MGMT/BROKERAGE	+	5	+	22640				2	11	16500	22564	*	*	*
UNDERWRITING	10	13	23390	23193	*	*	*	19	39	23402	23495	*	*	*
INSURANCE - CLAIMS	6	11	20797	22498	*	*	*	19	39	21767	22954	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	+	+	+				8	9	21643	20838	*	*	*
MEDIA PLANNING	+	+	+	+				+	1	+	29000			
REPORTING	+	1	+	13960				5	10	14367	15528	*	*	*
PRODUCTION	7	7	31214	31214	*	*	*	11	22	27341	24226	*	*	*
PUBLIC RELATIONS	1	2	20000	17800	*	*	*	6	16	20817	18665	*	*	*
WRITING / EDITING	2	2	18100	18100	*	*	*	7	12	16643	18833	*	*	*
MARKETING														
ADVERTISING	1	3	21000	20667	*	*	*	2	9	19500	21756	*	*	*
BRAND/PRODUCT MANAGEMENT	2	12	24138	25152	*	*	*	9	30	24519	25346	*	*	*
BUYER/MERCHANDISING	14	23	24524	24963	*	*	*	28	53	22662	23468	27000	23000	18000
DISTRIBUTION	2	5	31000	26140	*	*	*	4	14	27000	25414	*	*	*
MARKET RESEARCH	3	5	27000	28400	*	*	*	13	30	24715	25045	*	*	*
PURCHASING	1	3	18000	23933	*	*	*	4	12	22950	23608	*	*	*
SALES	64	108	25989	25431	30000	25000	23000	136	316	25520	24975	32000	25000	19600
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	+	+	+				14	16	19002	19658	*	*	*
FINANC,TAXA, MONETARY POL	+	5	+	25037				5	34	21359	22780	*	*	*
ECONOMIC PROGRAMS	+	1	+	24000				1	3	17600	21867	*	*	*
LAW ENFORCEMENT	2	2	28666	28666	*	*	*	11	14	24184	23551	*	*	*
MILITARY	+	4	+	24343				5	21	24740	23303	*	*	*
NATIONAL SECURITY	+	2	+	21000				1	4	23000	22750	*	*	*
URBAN / REGIONAL PLANNING	+	+	+	+				+	2	+	18910			
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	4	+	24500			
DESIGN / CONSTRUCT	38	101	30388	30603	36000	29000	26940	141	290	30112	30697	36300	29500	24912
ENVIRONMENTAL/SANITATION	4	23	26075	30630	*	*	*	21	56	27374	30272	32000	29000	20800
MANUFACTURING/INDUSTRIAL	81	126	33782	33950	37200	33900	30500	211	314	33671	33615	37500	33900	30160
SYSTEMS / PROGRAMMING	7	19	30715	31399	*	*	*	22	73	32726	32013	34800	33250	30150
POWER SYSTEMS	10	18	32033	31601	*	*	*	43	80	33042	32740	34500	33500	31276
SOFTWARE DESIGN & DEVELOP	11	19	32887	31281	*	*	*	24	52	32911	31940	36142	33800	29380
HARDWARE DESIGN & DEVELOP	24	38	34492	33970	36500	34650	31460	33	64	34355	33457	36500	34480	31460

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/91 THROUGH 2/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	15	31	$33465	$33132	*	*	*	55	104	$34420	$33208	$38100	$35300	$30000
TESTING	6	17	31954	30079	*	*	*	28	56	31200	30674	36000	31590	26252
PROCESS ENGINEERING	34	98	37863	37239	$39500	$38000	$36000	92	274	36955	37199	39500	37200	35400
PROJECT ENGINEERING	35	94	33942	35069	38500	34000	29400	87	239	33734	34565	38500	34000	28000
OTHER ENGINEERING	128	194	32670	32755	37700	32880	27600	207	417	32489	32289	36500	33000	27332
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	1	3	30000	21667	*	*	*	7	14	27882	25075	*	*	*
INDUSTRIAL HYGIENE	1	1	23832	23832	*	*	*	1	2	23832	23916	*	*	*
MEDICAL TECHNOLOGY	2	12	27500	26192	*	*	*	4	21	23000	24655	*	*	*
NURSES / PERSONAL CARE	5	5	23120	23120	*	*	*	17	30	24422	25073	*	*	*
OCCUPATIONAL THERAPY	+	3	+	27339				1	11	31080	28572	*	*	*
PHARMACIST	+	4	+	37500				+	6	+	38000			
PHYSICAL THERAPY	+	+	+	+				1	1	13440	13440	*	*	*
RESPIRATORY THERAPY	+	+	+	+				1	1	34000	34000	*	*	*
OTHER HEALTH RELATED	4	7	18445	19411	*	*	*	10	44	19336	24341	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	1	+	10000				5	12	22180	20517	*	*	*
COUNSELING	5	6	16700	15583	*	*	*	14	26	17993	16428	*	*	*
FUNDRAISING / DEVELOPMENT	+	+	+	+				+	+	+	+			
SOCIAL WORK	1	3	12000	15571	*	*	*	7	17	15987	16173	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	31	72	28002	28365	31800	27300	26500	89	188	27545	28000	32000	27950	22500
INFORMATION SYSTEMS	10	21	32399	31766	*	*	*	37	77	30790	28387	35000	31500	27000
SYSTEMS ANALYSIS & DESIGN	17	35	29998	31343	*	*	*	56	119	29929	29894	34700	29700	25500
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	3	4	30947	30960	*	*	*	4	6	31310	31373	*	*	*
AGRICULTURE/NAT'L RESOURC	7	13	19897	22270	*	*	*	18	31	20827	21820	*	*	*
ARCHITECTURE	1	1	25000	25000	*	*	*	1	5	25000	25880	*	*	*
CONSULTING	30	60	28743	28342	30000	29000	26000	49	105	28886	28580	32940	29000	26000
HUMAN RESRCS /INDUS RELS	+	7	+	24076				11	36	21564	22577	*	*	*
MANAGEMENT TRAINEE	63	118	22139	22281	27000	22000	17500	149	397	21507	21917	27600	20600	16000
MATH/STATISTICIANS	1	4	31200	27791	*	*	*	1	8	31200	24761	*	*	*
PARALEGAL	+	+	+	+				1	5	16000	19000	*	*	*
RESEARCHERS NON-TECHNICAL	+	+	+	+				+	2	+	27500			
RESEARCHERS - TECHNICAL	1	1	30000	30000	*	*	*	4	7	30538	29879	*	*	*
TEACHING	10	62	19412	21365	*	*	*	59	265	20585	20636	24000	21000	14000
TOTALS	887	1838						2206	5240					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Report No. 1 FEBRUARY 1991
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/91 THROUGH 2/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	35	+	$31229				7	102	$34043	$30614	*	*	*
MBA--NON-TECH	16	48	$32245	34788	*	*	*	22	101	32528	32852	$37000	$32000	$26000
MBA--TECH	+	4	+	40275				2	12	32500	34367	*	*	*
MS-BUSINESS	+	+	+	+				+	+	+	+			
ECONOMICS & FINANCE (BANK	+	1	+	33000				1	5	26520	34562	*	*	*
HUMAN RESOURCES (INCL LAB	+	+	+	+				+	3	+	31467			
MANAGEMENT INFORMATION SY	+	1	+	27000				+	7	+	33886			
MARKETING/MKTNG MGT (RESE	1	1	40300	40300	*	*	*	1	2	40300	41150	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	4	+	33250			
COMMUNICATIONS	+	+	+	+				1	5	30960	26392	*	*	*
JOURNALISM	1	1	21500	21500	*	*	*	1	1	21500	21500	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				2	9	33769	25857	*	*	*
ELEMENTARY EDUCATION	+	4	+	26450				1	24	27000	24407	*	*	*
PHYSICAL EDUCATION	+	+	+	+				+	3	+	21000			
READING EDUCATION	+	+	+	+				+	1	+	32944			
SPECIAL EDUCATION	+	+	+	+				+	5	+	25958			
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	1	+	21000			
LETTERS	+	1	+	24000				+	3	+	20500			
VISUAL & PERFORMING ARTS	+	+	+	+				+	1	+	21325			
HUMANITIES - OTHER	1	1	35000	35000	*	*	*	1	1	35000	35000	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	+	+	+				+	+	+	+			
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	+	+	+				6	7	26851	26573	*	*	*
SOCIOLOGY	1	1	24000	24000	*	*	*	1	1	24000	24000	*	*	*
SOCIAL SCIENCES - OTHER	4	4	36575	36575	*	*	*	9	11	33787	31826	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	1	34000	34000	*	*	*	6	7	34770	35017	*	*	*
AGRICULTURAL	+	+	+	+				+	+	+	+			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			

continued

MCPA REGIONAL Report No. 1 FEBRUARY 1991
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 1/11/91 THROUGH 2/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
CHEMICAL	7	7	$39643	$39643	*	*	*	10	15	$39370	$39476	*	*	*
CIVIL	12	17	34072	34874	*	*	*	35	48	34180	34894	$38200	$34000	$29580
COMPUTER	+	1	+	39600				+	1	+	39600			
ELECTRICAL/ELECTRONIC	16	21	36825	36222	*	*	*	30	54	37722	37410	41600	38090	33000
INDUSTRIAL	6	6	39175	39175	*	*	*	9	13	37339	36492	*	*	*
MECHANICAL	17	27	41504	40246	*	*	*	24	56	40766	38121	48000	39650	35160
METALLURGICAL	3	7	37790	36767	*	*	*	7	16	37890	38014	*	*	*
MINING & MINERAL	4	4	36825	36825	*	*	*	11	13	33755	35085	*	*	*
NUCLEAR	+	+	+	+				2	2	37800	37800	*	*	*
PETROLEUM	+	4	+	43375				+	16	+	44806			
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	+	+	+			
HEALTH SCIENCES	+	1	+	36000				+	2	+	28000			
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	2	+	25098				1	4	26000	25299	*	*	*
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	+	+	+				+	2	+	24679			
CHEMISTRY	+	+	+	+				1	2	32000	27000	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	22	25	36050	36340	$41500	$35200	$30000	29	49	36281	36074	43200	36400	30000
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	4	+	41150				1	15	25000	36507	*	*	*
MATHEMATICS (INCL ACTUARI	3	3	29667	29667	*	*	*	3	5	29667	26280	*	*	*
PHYSICS	+	1	+	22356				+	3	+	27219			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	115	233						224	632					

Master's Degree Candidates - Experience [1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/91 THROUGH 2/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	12	19	$38258	$40874	*	*	*	17	31	$35545	$36365	*	*	*
MBA--TECH	1	1	25000	25000	*	*	*	6	6	37667	37667	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	3	18	40500	38833	*	*	*	4	27	42875	39307	*	*	*
MBA--TECH	1	2	47000	39850	*	*	*	1	2	47000	39850	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	6	17	35650	45747	*	*	*	9	45	35967	42731	*	*	*
MBA--TECH	1	1	33600	33600	*	*	*	2	16	29300	42894	*	*	*
TOTALS	24	58						39	127					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/91 THROUGH 2/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	+	+	+			
COMPUTER & INFOR SCIENCES	2	2	$50000	$50000	*	*	*	3	5	$48667	$54220	*	*	*
ECONOMICS	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	2	+	29377				+	4	+	35768			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	1	+	30000			
FOREIGN LANGUAGES	1	1	28000	28000	*	*	*	1	1	28000	28000	*	*	*
HUMANITIES	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	1	+	52700				1	2	50000	51350	*	*	*
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	30000			
ENGINEERING														
AEROSPACE	+	1	+	54080				+	3	+	46027			
CHEMICAL	1	2	56000	48000	*	*	*	2	4	53230	48865	*	*	*
CIVIL	3	3	42667	42667	*	*	*	3	3	42667	42667	*	*	*
COMPUTER	+	+	+	+				1	1	59500	59500	*	*	*
ELECTRICAL/ELECTRONIC	+	+	+	+				1	7	60000	58457	*	*	*
INDUSTRIAL ENGINEERING	1	1	54000	54000	*	*	*	1	1	54000	54000	*	*	*
MECHANICAL	2	2	47202	47202	*	*	*	2	2	47202	47202	*	*	*
METALLURGICAL	1	1	52440	52440	*	*	*	2	5	44220	45288	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				1	1	36000	36000	*	*	*
BIOLOGICAL	+	1	+	33550				+	1	+	33550			
CHEMISTRY	+	+	+	+				11	12	46379	46047	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	1	+	51000				+	4	+	51325			
MATHEMATICS	+	+	+	+				3	5	35000	35300	*	*	*
PHYSICS	+	+	+	+				1	1	40000	40000	*	*	*
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	11	18						33	64					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27084 242 36000/24000			24758 6	23500 2	15500 1		18640 2	27000 1
BUSINESS ADMIN (INCL MGMT	21120 1			19720 4	18833 3		28500 2	27500 3	18000 1
ECONOM & FINANCE (BANKING	30000 1			25423 6	24000 1		19000 1	26111 9	21600 1
MANAGEMENT INFO SYSTEMS	26500 1					28855 1	27650 2	29667 3	
MARKETING/MARK MGMT (RESR					24000 1		22500 2	21250 2	
ADVERTISING		21375 4			21000 1	22867 3			
COMMUNICATIONS		19000 2				25000 1	24000 2		20000 1
JOURNALISM		13233 3				14598 2	22000 1	22000 1	
TELECOMMUN/BROADCASTING						11960 1			
FOREIGN LANGUAGES		31500 1							
LETTERS (incl English, Li				18000 1					
HISTORY						24000 1			
POLITICAL SCIENCE/GOVT				22000 2		17000 1			
PSYCHOLOGY									22000 1
SOCIAL SCIENCES-OTHER							25000 1	20800 1	14560 1
AEROSPACE & AERONAUTICAL								30000 2	
ARCHITECTURAL									29000 1
CHEMICAL								38000 2	
CIVIL								28814 34 33000/27000	28145 11
COMPUTER						36500 2	24000 1		30000 1
ELECTRICAL/ELECTRONIC						34720 10	31217 6	31204 17	33800 5
INDUSTRIAL						30400 2	32400 1	29000 2	32500 2
MECHANICAL							33750 2	32026 10	32200 3

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 2

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MINING (INCL GEOLOGICAL)								30610 10	26400 1
NUCLEAR								33200 2	
PETROLEUM									40000 1
AGRIBUSINESS								23000 1	
ANIMAL SCIENCES								21500 1	
COMPUTER SCIENCE	31350 2			28704 1		31800 14	26836 16	30611 9	
INFORMATION SCIENCES & SY						29500 1	26250 4	34000 1	
GEOLOGY & GEOLOGICAL SCI									24250 4
MATHEMATICS							27800 1	34800 1	
PHYSICS							19000 1		

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	23337 8			25616 18		21833 3			20000 1
BUSINESS ADMIN (INCL MGMT	20320 5	20000 1	16500 2	24259 19		20369 33 28000/18000	22500 1		
ECONOM & FINANCE (BANKING	19013 8			22479 14		20910 5			
HOTEL/RESTAURANT MGMT.		17000 2	24000 2						
HUMAN RSRCS (incl LABOR R				24700 1					
MANAGEMENT INFO SYSTEMS	29100 2			27192 5		26789 4			27300 1
MARKETING/MARK MGMT (RESR	18933 6			25893 7		22721 28 45000/17500			30000 1
ADVERTISING				25000 1		19375 4			
COMMUNICATIONS		18000 1		22400 3		24450 3			
JOURNALISM				21750 2					14577 5
TELECOMMUN/BROADCASTING			23000 1						
HUMAN ECOLOGY (HOME ECONO				15300 1		19250 2			
TEXTILES & CLOTHING						24000 1			
MERCHANDISING MANAGEMENT						22118 17			
FOREIGN LANGUAGES				21600 1			25000 1		
LETTERS (incl English, Li	25000 1					19500 2			15200 1
VISUAL & PERFORMING ARTS						15000 1			16850 1
HUMANITIES - OTHER						21300 1		25000 1	
CRIMINAL JUSTICE					19833 3			23000 1	
POLITICAL SCIENCE/GOVT					11440 2	20750 4			26525 2
PSYCHOLOGY		12050 1		17850 2		16475 2		21000 1	
SOCIOLOGY	20000 1		17500 1	19000 1		19400 2	14000 1	23000 1	
SOCIAL SCIENCES-OTHER				23500 1		20000 1			

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
COMPUTER				24000 1					
ELECTRICAL/ELECTRONIC						26500 1			
INDUSTRIAL				25000 1					
MECHANICAL						33000 2			
ENGINEERING TECHNOLOGY									28000 1
PLANT SCIENCES						12480 1			
NATURAL RESOURCES						20000 1			
COMPUTER SCIENCE	27862 8		22500 1	27034 9		26500 3			24500 2
COMPUTER PROGRAMMING				27000 1		27000 1			
ACTUARIAL				27700 2					
BIOLOGICAL						21500 2			
CHEMISTRY									15600 1
MATHEMATICS				25013 3		21500 1			

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING			21563 7	24613 3		20232 3	25289 4		16660 2
BUSINESS ADMIN (INCL MGMT		15480 1	20500 2	27000 1		24080 2	19750 2	20000 1	30000 1
DISTRIBUTION MANAGEMENT						22500 1			
ECONOM & FINANCE (BANKING			18500 2			19421 3	22258 4		
MANAGEMENT INFO SYSTEMS			29400 1	28525 4	28900 1		28000 1		
MARKETING/MARK MGMT (RESR			17000 2	22740 2		22100 1	20000 1		
COMMUNICATIONS	10900 1		16000 1		21500 2			20000 1	
JOURNALISM	22000 1				18000 1				
ELEMENTARY EDUCATION					19427 23 27000/14000				
PRE-ELEMENTARY EDUCATION					21787 3				
PHYSICAL EDUCATION					15450 2			13440 1	
SPECIAL EDUCATION					27094 3				
FOREIGN LANGUAGES					18500 2				
LETTERS (incl English, Li					23452 4				12700 2
VISUAL & PERFORMING ARTS					19996 5				
HUMANITIES - OTHER					21019 3			18000 1	
CRIMINAL JUSTICE							22745 7		
HISTORY					22000 1				
POLITICAL SCIENCE/GOVT						23000 2	18960 2		
PSYCHOLOGY					22000 1			16250 2	17500 1
SOCIOLOGY							27000 1		18636 3
SOCIAL SCIENCES-OTHER			25000 1		20387 4	24000 1	18773 3		19000 1
AEROSPACE & AERONAUTICAL		30000 1				28364 6			

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
CHEMICAL			24812 1			-			
CIVIL		28800 1	25227 19	32394 4		27300 4	27890 32 35090/25860		
COMPUTER		28500 1		35000 1		38637 1	28500 1		
ELECTRICAL/ELECTRONIC		34160 3		32988 36 39000/31500		27728 7	33500 1		
INDUSTRIAL				32875 3		25042 2			
MECHANICAL		32625 4		32700 9		26282 5			
METALLURGICAL				50400 1			26000 1		
NUCLEAR				33200 2		26252 1	33500 1		
ANIMAL SCIENCES						22200 1			
COMPUTER SCIENCE		31000 4	29400 1	32970 2		27920 2	26000 2		
COMPUTER PROGRAMMING			29400 1						
INFORMATION SCIENCES & SY				29500 1		20195 1			
ALLIED HEALTH					21940 2			28000 1	18000 1
HEALTH SCIENCES								23175 4	17500 1
NURSING							22175 1	24231 18	33555 2
ARCHITECTURAL & ENVIRONME					25000 1				
BIOLOGICAL		16000 1			21000 1				
CHEMISTRY		23880 2			12578 1				
GEOLOGY & GEOLOGICAL SCI						33000 1			
MATHEMATICS					18630 3			22000 1	
PHYSICS						24000 1			

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING						25000 2	27300 1		27145 4
BUSINESS ADMIN (INCL MGMT							27875 4	18333 3	28847 7
DISTRIBUTION MANAGEMENT							29200 1		
ECONOM & FINANCE (BANKING					24180 1		28915 4		
HUMAN RSRCS (incl LABOR R								27000 1	
MANAGEMENT INFO SYSTEMS					25000 1	31000 1			32165 4
MARKETING/MARK MGMT (RESR							29100 2	20000 1	27767 6
ADVERTISING									23000 1
COMMUNICATIONS			15000 1	16645 1		21600 1	28100 2	20000 1	
JOURNALISM									34000 1
ELEMENTARY EDUCATION	15896 1								
PRE-ELEMENTARY EDUCATION	20000 1								
VISUAL & PERFORMING ARTS			28000 1						
CRIMINAL JUSTICE			16000 1						
HISTORY			24000 1						
POLITICAL SCIENCE/GOVT									28000 1
PSYCHOLOGY	18250 2		17714 7						
SOCIOLOGY	18000 1		16100 4						
SOCIAL SCIENCES-OTHER				18000 1					
AEROSPACE & AERONAUTICAL					30507 20 32000/29000				
AGRICULTURAL						25000 1	33317 6		
ARCHITECTURAL								27500 1	
CHEMICAL						36333 3	34880 5		37022 65 40800/35820

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
CIVIL					29500 1		29947 3	29040 5	34776 1
COMPUTER									34776 1
ELECTRICAL/ELECTRONIC					31434 22 35100/30160		33631 25 36000/32000		36196 9
INDUSTRIAL					24000 1		32591 11		34140 11
MECHANICAL					31057 18	34276 5	33217 56 38500/31000	41400 1	35879 20 38500/33600
METALLURGICAL							34900 3		
MINING (INCL GEOLOGICAL)							26400 1		
ENGINEERING TECHNOLOGY					29914 7		30000 1	27200 3	
INDUSTRIAL TECHNOLOGY					31200 1		25200 4		
AGRIBUSINESS						23250 4			
ANIMAL SCIENCES						18833 6			
PLANT SCIENCES						20000 1			
COMPUTER SCIENCE					27520 7		32000 1		32904 4
COMPUTER PROGRAMMING	20238 1								
INFORMATION SCIENCES & SY							28800 4		32505 4
HEALTH SCIENCES				20000 1					
ARCHITECTURAL & ENVIRONME								19500 1	
BIOLOGICAL						26000 1			
CHEMISTRY									30393 6
MATHEMATICS							31200 1		

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	35000 1	26107 3	29125 2	28000 1	18600 2			24000 1	27300 5
BUSINESS ADMIN (INCL MGMT	28333 3	26867 3	28225 8	32000 1	21000 3		27900 2		32000 1
ECONOM & FINANCE (BANKING	27500 1	30000 1	32000 1	26417 3	27000 1		23800 2	25400 2	30374 4
HUMAN RSRCS (incl LABOR R							23000 1		25000 1
MANAGEMENT INFO SYSTEMS	27950 1		28000 2	33000 1		27600 1	28100 1		
MARKETING/MARK MGMT (RESR	22975 4	24350 3	26263 6	24080 5			27000 2	24563 4	30000 1
ADVERTISING				25000 1	25000 1				
VISUAL & PERFORMING ARTS	19600 1								
HUMANITIES - OTHER			20000 1						
POLITICAL SCIENCE/GOVT			24500 1						
PSYCHOLOGY									24504 1
SOCIAL SCIENCES-OTHER						12584 1			
AEROSPACE & AERONAUTICAL	29750 2			37500 2					35700 2
AGRICULTURAL			33600 1						30000 1
BIOENGINEERING & BIOMEDIC		32000 1							
CHEMICAL		33240 1	37357 7	37757 7	34800 1		28500 2	36400 3	38021 37 40200/36000
CIVIL		30000 1			29055 4	32220 3			34164 11
COMPUTER	36393 9	34196 7						31800 1	34050 2
ELECTRICAL/ELECTRONIC	34365 15	32893 36 38000/31000	34350 2		34364 5			37113 8	36579 14
INDUSTRIAL	32790 2	32268 16	33236 5	33000 1	33700 6		30000 1	33800 5	
MECHANICAL		33017 26 36960/31000	35008 13	35600 2	32396 15		33925 4	36013 8	37971 40 54487/35000
METALLURGICAL		30000 1			33593 11			34800 2	
MINING (INCL GEOLOGICAL)						33591 5			33900 1

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS		ELECTR & ELECT		FOOD & BEVERAG		HOUSEHOLD & PE	METALS & METAL		MINING	PACKAGING & AL		PAPER & WOOD P		PETROLEUM & AL	
NUCLEAR			35400	2												
PETROLEUM															40375	8
ENGINEERING TECHNOLOGY			32000	1				32000	1						34000	1
OTHER AGRICULTURAL SCIENC					19550	2										
COMPUTER SCIENCE	29564	11	32154	11				32400	1		31200	1	32400	2	34000	9
INFORMATION SCIENCES & SY	33100	3	30500	2											29040	5
GEOLOGY & GEOLOGICAL SCI															39500	1
PHYSICS															33600	1

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING				12000 1		26000 1	21520 5
BUSINESS ADMIN (INCL MGMT	22900 1		24888 2		16667 3	22000 1	23625 4
ECONOM & FINANCE (BANKING	23750 2			26100 1		16000 1	22133 3
MANAGEMENT INFO SYSTEMS			31700 2				
MARKETING/MARK MGMT (RESR	24700 3			21600 1	25750 2	26000 1	22218 11
COMMUNICATIONS							18167 3
JOURNALISM						18000 1	19360 3
PRE-ELEMENTARY EDUCATION							18000 1
VISUAL & PERFORMING ARTS							24000 1
HISTORY							25000 1
POLITICAL SCIENCE/GOVT	35000 1						21000 2
PSYCHOLOGY						24000 1	19000 1
SOCIOLOGY	22000 1						14000 1
AEROSPACE & AERONAUTICAL							24000 1
CHEMICAL							36300 1
CIVIL						28080 1	28933 3
ELECTRICAL/ELECTRONIC						33933 3	30257 7
ENIVRONMENTAL ENGINEERING	33000 1						
INDUSTRIAL	33000 1			30500 1		31677 7	29000 2
MECHANICAL		35000 1	33783 3			36450 2	32292 12
METALLURGICAL				33500 1			
ENGINEERING TECHNOLOGY	23530 2						27000 2
INDUSTRIAL TECHNOLOGY							16000 2

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 6 - PAGE 2

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
PLANT SCIENCES							18000 1
NATURAL RESOURCES							18140 2
COMPUTER SCIENCE			28300 2				30360 2
COMPUTER PROGRAMMING					24000 1		

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27069 245 36000/24000	19470 10		23262 19	21563 8	20010 11	24664 11	25194 21 30000/20800	20527 6
BACHELOR - TECHNICAL	31350 2			28704 1		32955 29 39200/29500	27887 32 36500/21000	30279 92 38500/27500	29745 29 42000/25000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	21200 31 31200/16000	16810 5	20250 6	24071 76 33000/20000	16476 5	21460 113 45000/17500	20500 3	23000 4	19607 12
BACHELOR - TECHNICAL	27862 8		22500 1	26456 17		24665 12			23150 4

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	16450 2	15480 1	20834 16	26042 10	20612 55 36415/14800	21671 13	22326 25 37000/18500	17323 6	18113 10
BACHELOR - TECHNICAL		29885 17	25588 22 29400/24144	33175 59 50400/30940	19794 8	27347 32 38637/25343	27901 39 35090/25000	24119 24 35000/20000	25652 4

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	18079 5		18093 15	17323 2	24590 2	25650 4	28433 14	20333 6	28782 24 34776/23000
BACHELOR - TECHNICAL	20238 1			20000 1	30487 77 36000/28860	26542 21 37000/18000	32759 121 38500/30000	28655 11	35858 121 40800/32500

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	26086 11	26197 10	27340 21 35500/24240	26471 12	21743 7	20092 2	26063 8	24721 7	28423 13
BACHELOR - TECHNICAL	33157 42 42000/28600	32771 105 38000/30840	34139 30 40250/31200	36958 12	32839 44 36000/30000	33077 8	31738 8	35497 29 39000/33000	36829 133 54487/32500

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	25188 8		28294 4	19900 3	20300 5	22000 6	
BACHELOR - TECHNICAL	28265 4	35000 1	31590 5	32000 2	24000 1	32655 13	

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27068 239 36000/24000	24207 72 35000/18000			23000 1				25812 8
BUSINESS ADMIN (INCL MGMT	22040 3	21400 5	24000 1	14880 1					25495 10
ECONOM & FINANCE (BANKING		25699 5		25510 4	21000 1			24000 1	25728 18
MANAGEMENT INFO SYSTEMS									29100 2
MARKETING/MARK MGMT (RESR		21600 1						24000 1	18000 1
ADVERTISING				21000 1					
COMMUNICATIONS				16645 1					
JOURNALISM		16500 4							
POLITICAL SCIENCE/GOVT		35000 1	22000 1	22000 1					
PSYCHOLOGY									22000 1
MATHEMATICS				11440 1					

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING		27996 1	21700 2						
BUSINESS ADMIN (INCL MGMT		24494 10	22260 3						
ECONOM & FINANCE (BANKING		22800 6	21160 5						
MARKETING/MARK MGMT (RESR	18000 1		16000 1						
ADVERTISING							26250 2		21000 1
COMMUNICATIONS		20200 1	23500 2	17250 2			25900 3	19725 4	
JOURNALISM			21750 2	12584 1		14969 4	10700 1	23000 2	15900 3
TELECOMMUN/BROADCASTING						11960 1			
FOREIGN LANGUAGES			21600 1						
LETTERS (incl English, Li									15200 1
VISUAL & PERFORMING ARTS							16850 1		
HISTORY				25000 1					
POLITICAL SCIENCE/GOVT				26000 1					17000 1
PSYCHOLOGY		14700 1							
SOCIOLOGY			21000 1						
SOCIAL SCIENCES-OTHER			23500 1						
INDUSTRIAL			25000 1						
MECHANICAL							35750 4		
ENGINEERING TECHNOLOGY				25020 3					
CHEMISTRY									15600 1
MATHEMATICS	15000 1								

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING			20000 1				12000 1	25206 2	18348 2
BUSINESS ADMIN (INCL MGMT		23894 4	23917 6	27667 3	20000 1	22800 2	23430 10		
DISTRIBUTION MANAGEMENT						29200 1			
ECONOM & FINANCE (BANKING					23650 2		22997 12	20165 3	24000 1
HUMAN RSRCS (incl LABOR R							25000 1		
MANAGEMENT INFO SYSTEMS							28000 1		
MARKETING/MARK MGMT (RESR		25000 1	23125 8		20780 5	17000 1	25400 58 45000/21600	20000 1	22100 1
ADVERTISING	18000 1						22575 8		
COMMUNICATIONS	21000 1	21600 1	18000 1				23333 3		
JOURNALISM			15000 1				34000 1		
TELECOMMUN/BROADCASTING							23000 1		
HUMAN ECOLOGY (HOME ECONO							15300 1		
MERCHANDISING MANAGEMENT			23125 8						
FOREIGN LANGUAGES					31500 1				
CRIMINAL JUSTICE								19998 2	
HISTORY		24000 1							
POLITICAL SCIENCE/GOVT							24888 4	15200 4	24000 1
PSYCHOLOGY					21000 1		17100 2		
SOCIOLOGY			19200 1				20800 2		
SOCIAL SCIENCES-OTHER		20000 1		25000 1				17160 2	
AEROSPACE & AERONAUTICAL							37400 1		
CHEMICAL							36900 1		
CIVIL					36100 1				

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ELECTRICAL/ELECTRONIC							28700 5		
INDUSTRIAL			30840 1				31000 6		
MECHANICAL		34500 1			32500 1		32639 12		
ENGINEERING TECHNOLOGY							32000 1		
AGRIBUSINESS							15000 1		
ANIMAL SCIENCES							22000 2		
PLANT SCIENCES							12480 1		
COMPUTER SCIENCE					29000 1				
BIOLOGICAL			18000 1				25000 1		

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
DISTRIBUTION MANAGEMENT			22500 1						
ECONOM & FINANCE (BANKING	17600 1								
HUMAN RSRCS (incl LABOR R									23000 1
COMMUNICATIONS									26500 1
HUMANITIES - OTHER		25000 1							
CRIMINAL JUSTICE		22953 6		23000 1					
POLITICAL SCIENCE/GOVT			22000 1						
PSYCHOLOGY		21000 1							
SOCIOLOGY		25000 2							
SOCIAL SCIENCES-OTHER			24000 1					17680 2	
AEROSPACE & AERONAUTICAL							28555 6		32480 7
AGRICULTURAL							33100 3		
ARCHITECTURAL							28250 2		
CHEMICAL							35228 4	34000 2	37042 9
CIVIL							27886 73 37400/24752	28213 8	31500 4
ELECTRICAL/ELECTRONIC		32300 1					33849 16		33497 40 38400/30000
ENIVRONMENTAL ENGINEERING									33000 1
INDUSTRIAL									32938 45 38400/31000
MECHANICAL							33793 31 41400/31560	35000 1	34540 81 38500/32000
METALLURGICAL							35200 1		33735 12
MINING (INCL GEOLOGICAL)								28700 4	33900 1
NUCLEAR									32500 1
PETROLEUM									40000 1

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ENGINEERING TECHNOLOGY							27250 2		30583 6
INDUSTRIAL TECHNOLOGY							21067 3		18000 1
ANIMAL SCIENCES			22200 1						
CHEMISTRY								32000 1	
GEOLOGY & GEOLOGICAL SCI			33000 1					21333 3	

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT	28800 1				33000 1				
AEROSPACE & AERONAUTICAL			26252 1	29500 1	31813 3	30207 3			30194 12
AGRICULTURAL					38100 1	32000 2		28500 1	33600 1
BIOENGINEERING & BIOMEDIC			32000 1						
CHEMICAL					37730 20 40800/36000		37259 83 40500/35820	36142 10	33500 5
CIVIL						29500 2		29589 11	29169 23 36000/26700
COMPUTER	38000 1		34033 3	36957 9	32250 2				34323 6
ELECTRICAL/ELECTRONIC	32100 5	32685 31 39000/31276	35149 9	33936 21 36500/32000	31078 8	32114 12	35750 2	33768 17	33340 51 40800/31200
INDUSTRIAL		31500 1					24000 1	36000 1	32254 19
MECHANICAL	33100 2	32284 8	34200 1	31460 1	33921 14	34475 4	40433 3	35002 36 45000/30680	32932 54 54487/29000
METALLURGICAL		50400 1			33500 1			33150 2	33750 2
MINING (INCL GEOLOGICAL)						27500 2		31500 2	33591 5
NUCLEAR		33700 2			32400 1	36000 1	34800 1		30126 2
PETROLEUM								40800 1	40314 7
ENGINEERING TECHNOLOGY				27500 1				23500 2	32125 4
COMPUTER SCIENCE	33081 12		30998 9		35000 1	20800 1		31720 1	30234 15
INFORMATION SCIENCES & SY	29500 1								
BIOLOGICAL					26000 1				
CHEMISTRY					28530 2	24900 1	27880 2	28000 1	
GEOLOGY & GEOLOGICAL SCI								36250 2	
PHYSICS									33600 1

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BUSINESS ADMIN (INCL MGMT	30000 1								
COMMUNICATIONS	15000 1								
PHYSICAL EDUCATION							13440 1		
LETTERS (incl English, Li									15000 1
PSYCHOLOGY									19000 1
CIVIL				29200 1					
COMPUTER								34000 1	
INDUSTRIAL		23832 1			31080 1				
COMPUTER SCIENCE									24000 1
ALLIED HEALTH			24500 2						20440 2
HEALTH SCIENCES			27000 1						20800 4
NURSING	32044 4			24124 16					11280 1
BIOLOGICAL			16000 1						
MATHEMATICS	22000 1								

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION		COUNSELING		FUNDRAISING /		SOCIAL WORK		COMPUTER PROGR		INFORMATION SY		SYSTEMS ANALYS		ACTUARIAL		AGRICULTURE/NA	
BUSINESS ADMIN (INCL MGMT	18500	1							20160	1	25476	5	31388	2				
ECONOM & FINANCE (BANKING									27000	1	30000	1						
MANAGEMENT INFO SYSTEMS									28904	14	28013	9	30140	9				
MARKETING/MARK MGMT (RESR									27000	1								
COMMUNICATIONS			20000	1														
LETTERS (incl English, Li			10400	1														
VISUAL & PERFORMING ARTS	28000	1																
HUMANITIES - OTHER			18000	1														
CRIMINAL JUSTICE			20500	2														
HISTORY			24000	1														
PSYCHOLOGY	25000	2	16583	6			12500	2	17500	1								
SOCIOLOGY	14400	1	20000	1			16977	4	19000	1								
SOCIAL SCIENCES-OTHER			19000	1			19000	1	25000	1							21000	1
AGRICULTURAL																	25000	1
CIVIL									29500	1			30560	8				
COMPUTER									29439	7								
ELECTRICAL/ELECTRONIC									31000	1	33140	5	35367	3				
MECHANICAL									29500	1	32000	1						
METALLURGICAL																	26000	1
AGRIBUSINESS																	26333	3
ANIMAL SCIENCES																	18100	5
PLANT SCIENCES																	19000	2
NATURAL RESOURCES																	18760	3

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
OTHER AGRICULTURAL SCIENC									19550 2
COMPUTER SCIENCE					27827 42 34900/24000	33369 15	28413 23 34500/25500		
COMPUTER PROGRAMMING					25910 4		24000 1		
INFORMATION SCIENCES & SY					27100 10	31500 1	31392 10		
ACTUARIAL								27700 2	
MATHEMATICS					26400 2			34920 2	
PHYSICS					19000 1				

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		30000 2		19500 1					
BUSINESS ADMIN (INCL MGMT		26300 5	20875 4	21390 51 32000/17680					
ECONOM & FINANCE (BANKING		26111 9		20890 12					
HOTEL/RESTAURANT MGMT.				20500 4					
HUMAN RSRCS (incl LABOR R			25850 2						
MANAGEMENT INFO SYSTEMS		28875 4		19656 1					
MARKETING/MARK MGMT (RESR				21288 24 30000/16000					
ADVERTISING				19167 3					
COMMUNICATIONS			22000 1	18588 4					
JOURNALISM			22000 1	22000 1					
ELEMENTARY EDUCATION									19280 24 27000/14000
PRE-ELEMENTARY EDUCATION				18000 1					21340 4
PHYSICAL EDUCATION									15450 2
SPECIAL EDUCATION									27094 3
HUMAN ECOLOGY (HOME ECONO				19250 2					
TEXTILES & CLOTHING				24000 1					
MERCHANDISING MANAGEMENT				21222 9					
FOREIGN LANGUAGES				25000 1					18500 2
LETTERS (incl English, Li				20500 4					23452 4
VISUAL & PERFORMING ARTS				19533 3					19996 5
HUMANITIES - OTHER				20650 2					21019 3
CRIMINAL JUSTICE						16000 1			
HISTORY				22000 1					

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
POLITICAL SCIENCE/GOVT				21000 5					
PSYCHOLOGY		18500 1	24504 1	17400 2					22000 1
SOCIOLOGY			14000 1	16625 4					
SOCIAL SCIENCES-OTHER				12584 1					20387 4
AEROSPACE & AERONAUTICAL		30000 1						30000 1	
CHEMICAL		38500 1							
CIVIL		29917 6							
ELECTRICAL/ELECTRONIC		30700 4						33500 1	
INDUSTRIAL		29000 3		33475 3					
MECHANICAL		29000 1		35010 2				26252 1	34800 1
MINING (INCL GEOLOGICAL)		31525 4							
INDUSTRIAL TECHNOLOGY				27600 3					
AGRIBUSINESS				22000 1					
COMPUTER SCIENCE		30000 6							
INFORMATION SCIENCES & SY		31000 2		30500 2					
HEALTH SCIENCES									20000 1
ARCHITECTURAL & ENVIRONME	25000 1		19500 1						
BIOLOGICAL									21000 1
CHEMISTRY								32400 1	12578 1
MATHEMATICS				21500 1	31200 1				22225 2
PHYSICS									24000 1

AVERAGE SALARY OFFERS FEBRUARY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 2/8/91 90th: 22080 / 10th: 18330 PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/ REA
BACHELOR - NON TECHNICAL	27005 242 36000/24000	23875 88 35000/17000	23000 2	22071 8	22000 2			24000 2	25569 40 36000/18000
BACHELOR - TECHNICAL				11440 1					

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	18000 1	23402 19	21588 18	19617 5		14367 5	22536 7	20817 6	16817 6
BACHELOR - TECHNICAL	15000 1		25000 1	25020 3			35750 4		15600 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	19500 2	23272 8	22527 26 28000/18000	27000 4	22370 10	22950 4	24254 105 45000/19600	19002 14	21359 5
BACHELOR - TECHNICAL		34500 1	24420 2		32533 3		29805 31 37400/22500		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	17600 1	23372 10	22833 3	23000 1				17680 2	24750 2
BACHELOR - TECHNICAL		32300 1	27600 2				30112 141 41400/24912	28395 19	33756 209 40000/30160

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	28800 1				33000 1				
BACHELOR - TECHNICAL	32913 21 38000/30655	33042 43 50400/31276	32911 24 36500/29380	34355 33 42000/31460	34447 54 40800/30000	31200 28 41500/26252	36955 92 44500/35400	33734 87 45000/28000	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	22500 2						13440 1		
BACHELOR - TECHNICAL	30035 5	23832 1	23000 4	24422 17	31080 1			34000 1	

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	22180 5	17993 14		15987 7	27016 20 33600/20160	27300 15	30367 11		21000 1
BACHELOR - TECHNICAL					27699 69 34900/22500	33170 22 39200/31500	29822 45 38480/25500	31310 4	20816 17

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		26690 21 30000/26000	21770 10	20779 137 32000/16000		16000 1			20340 52 36415/14800
BACHELOR - TECHNICAL	25000 1	30532 28 38500/28500	19500 1	29812 12	31200 1			30538 4	22404 7

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CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	30875 8			34500 2				30850 2	
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH				22000 1					
MBA--TECH				32500 2					

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH	25000 1		33000 1						
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH		20000 1							43500 1
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH			43500 2					37000 1	35211 2
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							